

## **RE: NFL Online Rules -Effective Immediately**

#### **Sales of NFL Products Online**

The following policy has recently been announced to all NFL licensees regarding sales of NFL product online. Kolder is required by the NFL to comply with the new online distribution rules, immediately. We understand that this may be a difficult limitation for some of our customers, but as a licensee of the NFL we have to comply with their regulations.

### Sales of NFL product online

The NFL has announced that they are restricting all 3rd party online sales. As a licensee we will not be able to sell to anyone who sells our NFL products online through any 3rd party portal. All sales of our NFL products must occur through the retailer's own e-commerce site. These restrictions include, but are not limited to, sales on amazon.com, buy.com and ebay.com. To sell our NFL products online you, as our customer, must have ownership of the URL that the transaction occurs on. If you own a URL that redirects back to a 3rd Party URL for the ultimate transaction you cannot sell our NFL products.

# Distributor's obligation to enforce this with their customers

This restriction applies to distributors **and** their customers. Distributors are responsible to enforce these rules and ensure their customers do not use such 3rd party sites. If the NFL determines that a distributor or retailer has violated this prohibition, the NFL will restrict sales of any NFL products by any NFL licensee to that distributor or retailer

#### **Guidelines for selling NFL through your website**

As a website owner you can sell our NFL products on your website, but only if your website is in compliance with NFL guidelines.

- All NFL products must have an image of the product and the product description must name Kolder. For example, a "Kolder" Bottle Suit must appear in one of these locations; manufacturer field, title, descriptions or bullet points.
- Your site must be completely devoid of any non-licensed products that are being represented as NFL merchandise. Any counterfeit items present on your site disqualifies you from being able to sell licensed NFL products on your site.
- You cannot have any NFL logos or team logos present on your site that are not part of an image of the product without express permission from the NFL.
- You cannot have any images or verbiage on your website that indicates that you are an
  official representative or distributor for the NFL without the express permission of the
  league.

You can use 3rd party sites, like amazon.com or Google Merchant to advertise our NFL products as long as the final transaction occurs on a URL that you have sole ownership of.